



Sign up today for a product demo

Gordon A. Williams, IV • Senior Vice President
877.887.3022 • gordonw@fmsi.com • www.fmsi.com

Illuminate the Analysis of Your Staffing & Sales Performance

See Peer-to-Peer Rankings

- FMSI's Top 10 Ranked Clients have an average Labor Cost Per Transaction of \$0.67.
- See where your average Labor Cost Per Transaction ranks.



FMSI Comparative Data Report

Ranked By TPH * Institutions	*RCs	City, State	Cost Per Trans	Salary Benefit Rate	Part to Full Time %
<i>* Transactions per Hour (TPH)</i>			<i>Value / Rank</i>	<i>Value / Rank</i>	<i>Value / Rank</i>
1 28.4	15	Glendale, AZ	\$ 0.57 1	\$ 16.23 64	0.35 51
2 24.8	26	Detroit, MI	\$ 0.58 2	\$ 14.37 37	0.43 27
3 24.0	17	Chicago, IL	\$ 0.77 19	\$ 18.54 86	0.09 92
4 22.4	17	Fort Worth, TX	\$ 0.64 4	\$ 14.25 33	0.48 18
5 22.2	22	Cleveland, OH	\$ 0.77 20	\$ 17.15 71	0.40 33
6 21.9	13	Bellview, FL	\$ 0.65 6	\$ 14.24 32	0.38 41
7 21.6	12	Columbia, MD	\$ 0.79 25	\$ 17.08 70	0.41 31
8 21.1	10	Rochester, NH	\$ 0.79 24	\$ 16.67 68	0.32 57
9 21.1	11	Rockford, IL	\$ 0.68 10	\$ 14.33 36	0.46 23
10 20.6	17	Greenfield, WI	\$ 0.75 15	\$ 15.43 55	0.48 16
FMSI Top Ten Average TPH: 22.8 Cost Per Trans: 0.70 Salary Benefit Rate: 15.83 Part to Full Time %: 0.38					

FMSI provides a monthly teller productivity ranking of all the financial institutions utilizing our reporting. Whether a financial institution comes in 1st or 101st place on the list, our clients value receiving this very **meaningful business intelligence**, because it shows a direct ongoing comparison to their peers.

“We always thought that our staffing budget goal was fair and when we found out that we were in the bottom one-third of the FMSI Comparative Data report, we were shocked. By setting the right goals and utilizing the TMS solution, we are now proud to report being in the top one-third of all the FMSI clients.” – Nancy Rappaport, President / CEO