

Illuminate Your Branch Network

LOBBY TRACKING SYSTEM™

We Would Like To Help Shine the Light On Your Lobby.

Managing your branch network without the proper performance information can often **seem like you are in the dark**. The FMSI Lobby Tracking System™ (LTS) illuminates your lobby with the decision-support information you need.

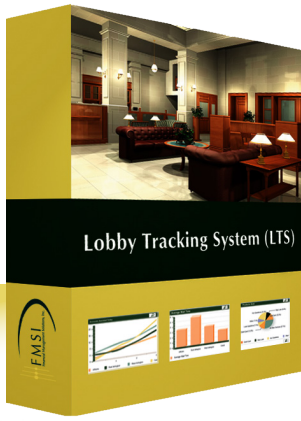
- Improve service by having real-time tracking of members — from the minute they walk in the door — to the minute they leave.
- Service ALERTS are sent out — such as long wait times — **before they become an issue**.
- 17 unique management reports including Individual Performance Reports, Member Tracking Volume Reports, and Cross-Sell Reports will help support your critical decisions.



"FMSI's Lobby Tracking System™ not only significantly improved our lobby sign-in process, but it also gave me the reports I needed that ultimately led to an increase in sales and productivity."

*VP of Membership and Development
Wright-Patt Credit Union*

~ Sign up today for a Lobby Tracking System™ demo ~



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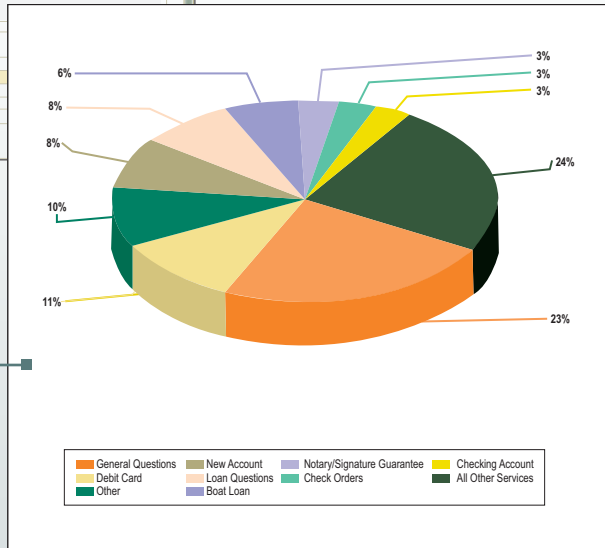
LOBBY TRACKING SYSTEM™ Easy To Read Detailed Reports

Account Number	Last Name	First Name	Person Requested	Service	Notes	Wait Time *	Action
94545	Sullivan	Tracy	System Admin	Credit Card	Five Services	2:51	[?] [A] [D]
	Amanda	Collins	John Schneider	Automatic Transfer	House Mortgage	3:32	[?] [A] [D]
	Dram	Jacob	John Schneider	Direct Deposit	Cash Deposit	4:32	[?] [A] [D]
	Bond	Shane	Branch Managers	General Questions		5:15	[?] [A] [D]
	Johnson	Samuel	System Admin	Edited Account		8:23	[?] [A] [D]

MSR *	Sign Out Reason	Currently Assisting	Service
Andrew Smith		Hilary Kent	Credit Card
John Schneider			
Sally David	Just Signed Out		
System Admin			

Monitor Traffic in Real-Time

Products Sold Graph



Total Accounts Assisted - Per Service Rep

FSR	T 1	W 2	T 3	F 4	TOTAL
Total Products Sold: 7			6	1	7
Total Products Sold: 53	12	7	16	4	39
Total Products Sold: 19		7	6	4	17
Total Products Sold: 28	2	8	6	6	22
Total Products Sold: 5	3		1		4
Total Products Sold: 3	1		1	1	3
Total Products Sold: 20	5	3	3	3	14
Total Products Sold: 48	3	15	15	6	39
Total Products Sold: 22	2	8	8	3	21
* 1357 - Emma Gray	7	14	18	3	47
* 1303 - Grace Jones	3	5		4	12
* 217 - Hannah Diaz	11	6	15	5	37
* 156 - Isaac Torres		1			1
* 422 - Isabella Griffin	16	8	7	5	37
* 1111 - Isaiiah Simmons	1	11			1
* 1/08 - Jack Davis		15	17	7	39
* 41 / - James Allen	3	4	1	1	9
* 4 - Jasmine Cox	1		1		2
* 1311 - John Young	6	1	9	5	21
* 1579 - Justin Wilson	9	4	4		8
* 1585 - Katherine Cook		5	3	3	11
* 1753 - Kevin Powell	15	11	12	3	41
* 185 - Lillian Martinez		9	12	3	29
* 1750 - Logan Smith	3	1	4	2	10
* 1355 - Luke Hughes	5	3	3	5	16
* 10000 - Martin C. Avery	8	14	12		34
* 327 - Nathan King		1		6	7
* 109 - Noah Lewis	10	5	9	11	35

VantagePoint
Please visit www.fmsi.com and subscribe to our monthly newsletter, which is filled with in-depth case studies and tips on enhancing branch staff performance.